

We are a **product-focused** software development company.

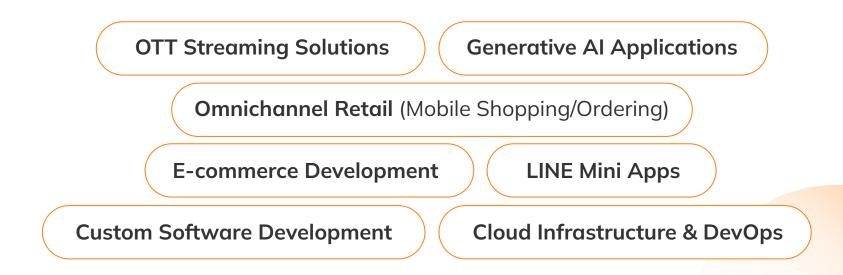


We provide

- Software development services
- OTT streaming solutions
- Recorded video interview solutions

with a focus on high-quality delivery from a dedicated team.

We have **the expertise** and **solid experience** in several industries.



Here are our efficient software development models

SUPREMETECH PROFILE

We design the Agile team for your business.

A fully-functional team of high-skilled developers is designed and delegated to fulfill your unique requirements. The development team follows the Agile methodology and work **under the close supervision of our Project Management Office (PMO).**

A typical team consists of these roles:

- PMO
- Project Manager
- Project Tech Lead
- Business Analyst
- IT Comtor

- Software Engineers
- DevOps Engineers
- Quality Control Engineers
- UI/UX Designers



SUPREMETECH PROFILE

We provide bespoke end-to-end technology solutions that leave users wanting more.

Clients come to us with a goal to achieve and a development request that needs to be fulfilled. We collaborate with our clients to build the solutions that make world-class products.

The full-cycle development process, from ideation to execution, will take you through:

- Analysis & Planning
- Product-focused Development

- Delivery
- Maintenance



We provide smooth and effortless replacements for teams and systems.



If you are looking for a new development team, or maintenance for an existing system, SupremeTech can provide one-stop services with cost optimization and high performance.

You take care of the business strategy, we ensure smooth operations:

- Assessment and Inquiry for the existing system
- Document/Technical/Project Transferral
- System/Product Operations
- System Maintenance and Improvement

We build our own products. One of which is all-in-one OTT streaming solutions that is ready to monetize.





White-labelled VOD & FAST channels

Customize your Own Server/ Platform (on Mobile, Web/Roku/ Samsung TV)

- Delivery FAST channel (SSAI/SCTE-35) Live Playout Control, Scheduling, Upload & Transcode, Free Live Switch, etc.
- Delivery VOD (Subscription, AVOD, Geoblocking)
- Custom themes in accordance with brand

Integrate your FAST channel with third party platforms

- Mobile App (white-label)
- Web App (white-label)
- TV App (Samsung TV, Roku TV)

Other on-demand features

- Cross-platform TV Apps
- ERM
- Etc.

Custom features and integrations for existing platforms

Content Management System (CMS)

- Linear Tv
- VOD
- Subscription
- Analytics

Linear TV & FAST Channels

- Live Playout Control
- High-speed Uploading & Encoding
- Scheduling & Transcoding
- TV App (Samsung TV, Roku TV)

Video-on-demand

- Flexible subscription models: AVOD, SVOD, TVOD
- SSAI & CSAI
- GEO Block & IP Block



Another product is the recorded video interview solution that makes recruitment effortless and efficient.

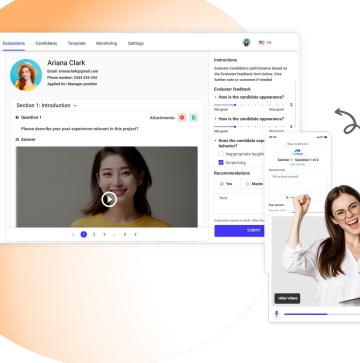


Save up to 60% time spent on interview

Shorten the screening process before final interview

- Screen more potential candidates with predefined interview flow
- Increase the veracity of candidate's performance with flexible question types (video & text)
- Multi-layer evaluation at once

Current practice Apply Interview scheduling Screening 2nd (last) interview 1st interview Video interview by Miahire 2nd (last) interview Apply Video interview



Interview and evaluate anywhere, anytime.

Highlight features for admin

- Branded UI
- Set up interview flow, question type and answer duration
- Set roles for evaluators
- Update result and progress for candidates
- Invite candidates with shareable links
- Preset evaluation criteria
- Set deadline for interview
- Save candidates' performance to the history log

Highlight features for candidates

- Practice before recording
- Guest sign in

With over 10 years of experience in the industry, we boast a rich and expansive portfolio.



We've grown to over

170+

High-skilled engineers based in Da Nang, Vietnam

From ideation to market launch

4+

Products built and managed in-house

Development projects of varying scales

We have completed over

60+

We have handled

5-10M

monthly-active-user systems

We have footprints on

3+

Continents (US, Latin America, Japan, Vietnam, Australia, etc.)

SUPREMETECH PROFILE

We have expertise in handling complex systems with millions of active users for online-merge-offline retail businesses

Mobile Order System for an Enterprise Coffee Chain in Japan

This system serves more than 1,700 coffee houses and millions of online users.

Mobile Ordering with a Progressive Web App

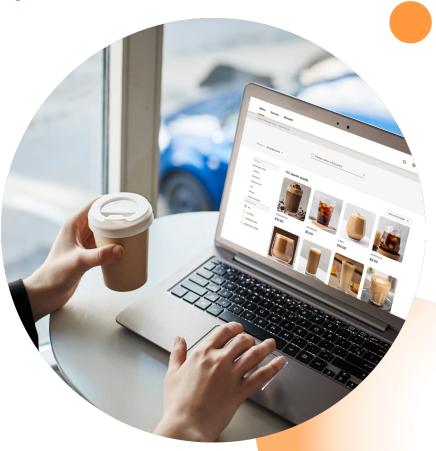
Solution:

- PWA development with custom upgrades compared to the old native app
- Maintenance services

System & Infrastructure:

- Admin side app for posting and management
- Information database management for ~1,000 product items

- Product listings
- Product search with recommended search and search history
- Add to cart
- Product review (upcoming)



Loyalty Program for an Enterprise Coffee Chain in Japan

This system serves more than 1,700 coffee houses and millions of online users.



Loyalty Program and Marketing Campaign

Solution:

- Technical readiness for large-scale marketing campaign
- Maintenance services

System & Infrastructure:

- Data Lake on AWS infrastructure
- Data pipeline construction and optimization

- Loyalty and reward program
- Deep integration between transactional Database with BI and Marketing tool

SUPREMETECH PROFILE

E-commerce Site for an Enterprise Coffee Chain in Japan

This system serves more than 1,700 coffee houses and millions of online users.

E-commerce site

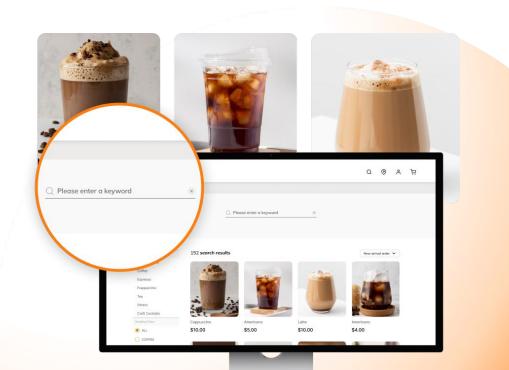
Solution:

- Large scale e-commerce site
- Maintenance services

System & Infrastructure:

- Prismatix cart
- AWS

- E-commerce cart
- Deep integration with in-house Order Management System, Warehouse Management System.



Omnichannel And OMO Solution For Multiple-Brand Restaurant Chains With Over 5 Million Monthly-Active-Users (MAU)

Business challenges:

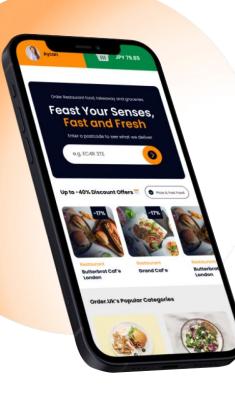
- Reducing the total amount of waiting time of customers at physical stores by 90%
- Reducing staff handling time at physical stores by 80%

System & Infrastructure:

- Prismatix cart
- AWS

- E-commerce cart
- Deep integration with in-house Order Management System, Warehouse Management System.





Action plan:

The case consists of 3 projects, tackling each part of client's digital ecosystem.

1. Maintenance & point program

- Maintenance services for the native app
- Build client's in-house point program in app

2. Point Gateway

• Building a middleware between client's digital touchpoints with 3 biggest loyalty point systems in Japan: T-Point, D-Point, R-Point

3. E-commerce site

• E-commerce site with take-out and mail order features.

SUPREMETECH PROFILE

Custom-Built Shopify Plus Store for a Mall-Type Online Business

Business challenges:

- Build a mall-type Shopify Plus store where multiple merchants sell products in their own mini stores
- Streamline store operations for in-mall merchants and Makuake admins

Technical solutions:

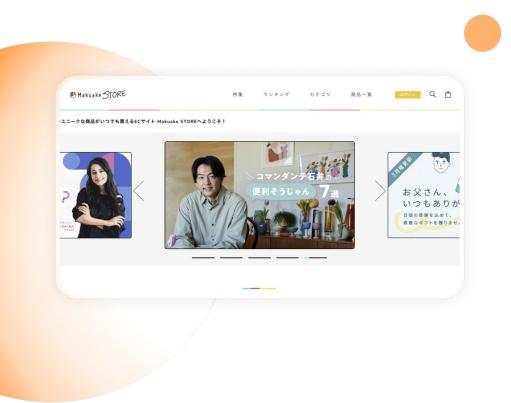
- A custom admin app with multi-admin role settings
- Data migration from/to Shopify
- Integration with 3rd-party systems
- API for product listing and ranking
- Overall enhancement & maintenance

System & Infrastructure:

- AWS, Serverless, NoSQL
- Web app, responsive web app, Shopify



Custom-Built Shopify Plus Store for a Mall-Type Online Business



Key features:

Custom Order

- Order Workflows
- Order Attributes
- Shopify checkout flow

Order Tracking & Improvement

- Multi-Order tracking
- Multi-Warehouse Shipping
- Multi-Carrier Shipping Support
- Automated shipment notification

CRM

Custom CRM procedure

Inventory & Product Data

- Multi-Warehouse management
- Access control system
- Automated Product Data Sync
- Custom Product Data Mapping

Numerous Projects in Different Industries

SUPREMETECH PROFILE

System maintenance and new feature development for a renowned dating app with over 20 million users

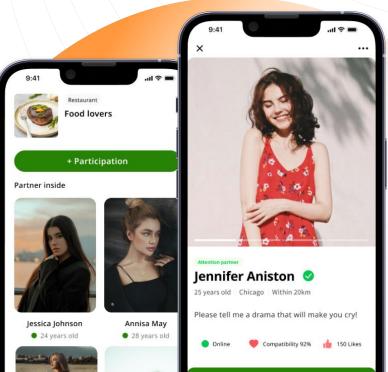
Challenges with the old-school system

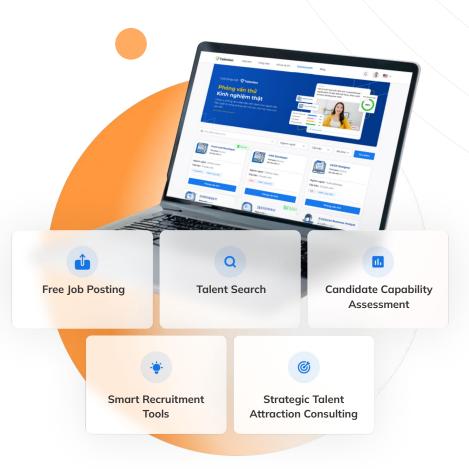
- Outdated source code
- Huge amount of unorganized and complex data

Service Provided

- System maintenance
- Database management
- New features development







Talent matching platform for top 10% talent

Build a job matching platform to connect top 10% talent with prestigious recruiters

Key features

- Candidate profile
- Recruiter profile
- Job posting for recruiter
- Job listings
- Job search
- Mock interview
- Job match evaluation
- Recorded video interview for screening

Highlighted projects in other industries



LINE Mini App for a global, luxury fashion brand



Virtual office for remote work



Recorded video interview web app



AI-based English learning app



Music NFT Marketplace (Web system)



Weather app on iOS



Video distribution system & OTT app



Healthcare app

How we deliver is what sets us apart

We care for your product as it is our own.

Agile Development

We utilize the Scrum Agile methodology to adapt flexibly to the rapidly changing market landscape. All of our team members are experienced professionals well-versed in operating within the Agile framework.



Project Management Office

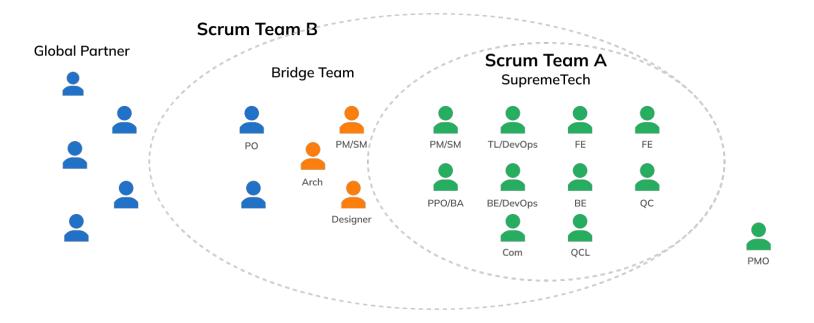
PMO, or Project Management Office, refers to a third-party evaluation that checks whether a project is progressing smoothly on a weekly basis. Having a PMO allows us to proactively address issues before they arise, significantly enhancing the project's success rate.



In-house Product

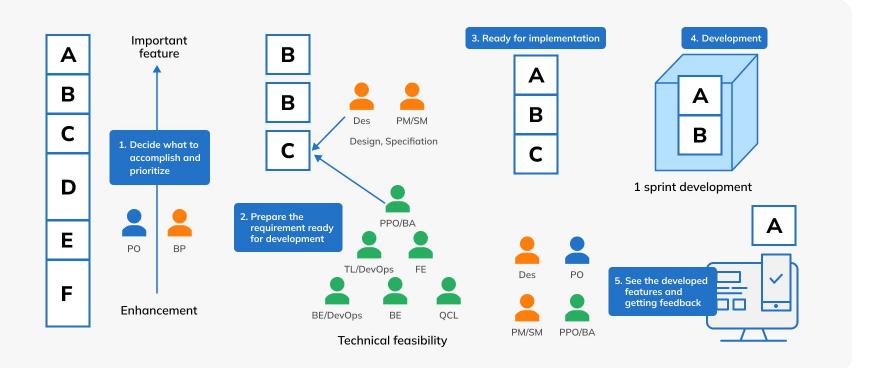
Aside from partnered development, we also create our own products. Our team includes skilled professionals—engineers, marketers, UI/UX designers—with expertise in advanced technologies. This diverse knowledge allows us to offer comprehensive support from concept creation to delivery

Agile Development Outsourcing model



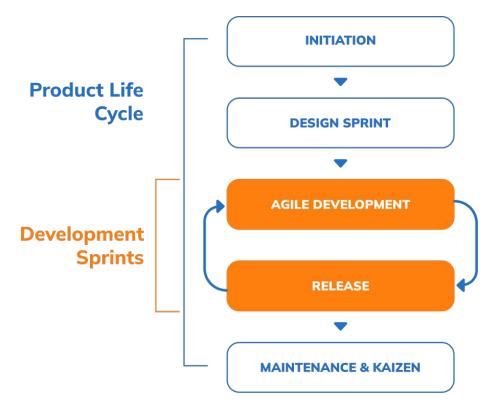
Point ① Agile Development

How we work



Product-focused development process

We develop your product as it is our own, each development team member has strong ownership on the product.



Understand the product concept and business purpose. Roughly estimate the development project. Decide technical stack and form the team.

Research and refine user journey and use cases. Wireframe and prototype. Brand design and visual design.

Develop and test the product. Continuously improve the product's features by embracing user feedback.

Continuously deliver the product as: POC, MVP, beta version, official launch.

Validate product in the market and receive feedback for development.

The development project can be shifted to a maintenance stage when major development objectives are achieved, or it may be transferred to the owner's company and continue to operate in-house.

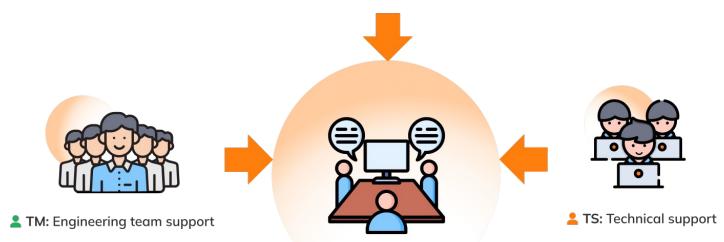
Point 2 PMO

3 types of support

Three types of support systems occurring outside of the project team (free of charge)



DM: Delivery management support



Point 2 PMO

DM: Delivery management support



One DM (Delivery Manager) is assigned to each project to monitor and provide advice as appropriate.

- DMs are veteran Project Managers or Business Analysts
- Project members, including PM/BA, are focused on the tasks ahead. DM gives them insight by asking questions and giving advice to manage future risks.
- By conducting interviews with PM and BA separately, it is possible to detect gaps in understanding between PM and BA.

DMs share the status of their projects in the PMO meeting every week.

SUPREMETECH PROFILE

Point 2 PMO

💄 TM: Engineering Team Support

- Support in assigned developer skill sets and knowledge
- Personal

The technical team, led by the CTO, identifies technical risks in each project and provides advice and support for advanced issues that project members alone may not be able to address.

- System Architecture review
- Code Review
- Automation workflow CI/CD
- Release and Deployment plan
- Investigation of the cause when a production failure occurs

People management and Technical support



How to start a project with us

Step 1

Step 2

Step 3

Hearing

Our pre-sales team (sales, director, and project manager) will have a meeting with you to understand the high level requirements of your project. We typically discuss requirements about objective, target user, infrastructure, feature list, maintenance, and other aspects.

Proposal

After confirming everything in the hearing step, we will submit a detailed proposal with technical solutions along with the estimation of the size of the project, amount of money, and development schedule.

Contract

We agree on the Statement of Work and sign the contract.

Step 4

Step 5

Kick off

A kickoff meeting will be held to decide essential settings of the project such as roles in the project, development plan, goal sharing, tools, meeting schedule, and so on.

Start Agile development

It is getting excited here. The team starts to work on your product using Agile methodology

We believe great people create great products. Great teams are the spine of our business.



Engineer resources

With the ability to assign engineers proficient in a wide range of technologies, we can swiftly achieve market entry for your product.

Role	Team member	Skills
Business Analyst	16	 BA: Development team PO/PPO, requirements definition & management, stakeholder management Comtor: Translation, Interpreter, BA assistant (*Business communication in Japanese and English)
Project Manager	8	Project management, team management
Web Front-end Developer	26	Angular, React.js,Vue.js (Web) , Electron (Desktop)
Back-end Developer	28	PHP/Laravel , Node.js , Java , Python , Go
iOS Developer	9	Swift , Objective-C , Flutter(Cross Platform)
Android	17	Kotlin , Java, Flutter(Cross Platform)
Cloud Infra Engineer	4	Docker , AWS , GCP , Terraform
Quality Control Engineer	35	Manual test, Security test, Automation test

SUPREMETECH PROFILE

"Continuous Learning" strengthens our competency

Our developers hold more than 120 globally-recognized certifications





47 Professional Scrum MasterTM I Certifications



36 Professional Scrum Product **OwnerTM I Certifications**



17 Professional Scrum MasterTM II Certifications





08 Professional Scrum Product **OwnerTM II Certifications**



04 Professional Scrum **DeveloperTM | Certifications** Scrum.org SPS

03 Scaled Professional ScrumTM Certifications





Certified Agile Tester Certifications



Technology stack

Our developers hold more than 120 globally-recognized certifications



We build long-lasting partnerships out of trust and high-quality deliveries

Global Development Partnership with AWS System Integrator



classmethod

Since 2020, Classmethod has been collaborating with SupremeTech on offshore Agile development, and has been working together on approximately **500 man-months** of development annually.

In 2022, Class Method Vietnam Co., Ltd. was established as a joint venture with Supreme Tech, with the aim of strengthening Class Method's recruitment and training of local human resources and creating a more stable development order system.

Main collaborated projects:

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- https://classmethod.jp/cases/guppys/
- https://classmethod.jp/cases/starbucks/
- <u>https://classmethod.jp/cases/cainz/</u>
- https://classmethod.jp/cases/tomods/
- https://classmethod.jp/cases/7nm/
- https://classmethod.jp/cases/cid/
- https://classmethod.jp/cases/tokyu-point/
- https://classmethod.jp/cases/suntory-st/

Partnership With an Emotion-Driven Design Company



SciFat

SUPREMETECH PROFILE

We partnered up with SciEmo starting in 2023.

Our capabilities in software development complement their expertise in creative design. Our partnership has blossomed into many successful projects. Main collaborated projects:

- Online food order management SaaS for more than 10,000 F&B businesses.
- Leading travel agency in Japan

SUPREMETECH PROFILE

Partnership With an Technology Consulting Company

SUPREME × *enlyt

Since the dawn of our company, we've partnered with Enlyt to deliver technology solutions to companies in Japan. Enlyt understands the nature of Japanese market and obtains a network of valuable customers, while SupremeTech owns the development resources that can fulfill the most demanding request of client.

Collaborated projects:

- Digital OOH Advertising Analytics
- Mall-type Shopify Plus store
- <u>A middleware for Shopify Plus store of a</u> <u>giant retailer</u>
- Cryptocurrency exchange platform

We are looking forward to future collaborations.

With our combined expertise, we're certain to conquer any challenge.

Here's to building fantastic products that positively affect communities around the world!

Other highlighted activities

AI Applications

Employee Engagement Chatbot for House DIY Store Chain in Japan

Improve operations by using generative AI to automatically respond instead of searching for employee regulations and answer manually.

Chatbot allows 10,000+ employees and staff to access information and actions through a conversational interface in Gooday Inc. internal communications platform (Google Chat)

For more detail (in Japanese): https://enlyt.co.jp/client-interview/gooday/



Al Research & Development

MI Solution For Streaming Media

We actively contribute to MediaPipe sample repo: GitHub - googlesamples/mediapipe

With our know-how for Mediapipe, we can integrate to suitable development project we will be working on.

Edge AI using TensorFlow Lite and MediaPipe

Our research team is working on edge AI using TensorFlow Lite and MediaPipe. Through this initiative, we aim to realize advanced AI processing on edge devices such as IoT devices and mobile devices, and to analyze data in real time and develop applications. Through the combination of TensorFlow Lite and MediaPipe, we are pursuing the realization of an efficient, low-power, high-performance edge AI system.

We have integrated AI in our product MiaHire

We actively contributed to Tensorflow Lite sample repo: <u>https://github.com/tensorflow/examples/tree/master/lite</u>



Social contributions

We collaborate with universities to nurture future leaders of the industry. By partnering with top local universities, we are able to provide young minds with the latest practical knowledge, as well as global career opportunities.



SUPREMETECH PROFILE



SUPREMETECH PROFILE



Social contributions

Let's keep in touch!

SupremeTech Co.,Ltd Company name



Website supremetech.vn

Address

Email

Phone number

THANK YOU!